

## **Workspace Designer**

*Holland Landing*

### **About Us**

Inscape has supported the evolution of the workspace since 1888. A versatile portfolio of systems, storage, walls and seating products addresses the diverse needs of today's office with solutions that stand the test of time – built to last and inherently flexible. Dedicated to delivering innovative solutions with care and expertise, Inscape is here to help you make life at work better.

### **About the Role**

The Workspace Designer supports the sales organization in the design, development and specification of client product solutions. The role of the Workspace Designer is to collaborate with sales representatives and dealers ensuring accuracy of typicals and design using Inscape's product benefits and unique features. Workspace Designers must have the design and technical expertise to assist dealers, sales representatives and the Sales Resource Team with product and design related questions.

### **Primary Tasks & Responsibilities**

- Present creative product ideas, options and solutions to varied clients and audiences (dealers, customers and designers) that result in increased sales.
- Design and price competitive lay-outs and custom product that accurately utilize our product assortment and non-standard capabilities.
- Assist sales teams in preparation of proposals by providing drawings, technical specification, product application, and design application.
- Issue quotations for accepted special product requests using costing models.
- Answer inquiries on product offerings from the sales organization and assist in determining which product should be presented to the client.
- Conduct specification and application checks for peers, mock-ups and showrooms.
- Share and contribute to team based learning.
- Maintain complete files for assigned projects and/or specials.

### **Knowledge, Skills, Abilities & Education**

- Interior Design degree/diploma.
- AutoCAD knowledge and experience.
- Configura experience is an asset.
- Ability to translate clients' business needs into conceptual solutions.
- Ability to create compelling product solutions, at the right price with the most appropriate application.
- Ability to work with multiple levels across many functional areas.
- Self-starter with the ability to deliver results and work independently.
- Excellent written, verbal and presentation skills.

- Prior knowledge of office furniture industry an asset.
- Strong problem solving and analytical skills.
- Good mechanical and mathematical aptitude.

If you have the qualifications for the above position and are interested in joining a team oriented progressive company with excellent benefits, please submit your resume for consideration to [careers@inscapesolutions.com](mailto:careers@inscapesolutions.com).

We thank all applicants for their interest, but advise that only those selected for an interview will be contacted.

**Inscape values employment equity and is an equal opportunity employer.  
Inscape will provide reasonable accommodation to applicants with disabilities.**